

PROFESSIONAL SERVICES

WINNER: TRINITY STAIRS

“ONE PHONE CALL AND WE HANDLE IT ALL, really sums up what Trinity Stairs is all about,” stated Richard Bush, Trinity Stairs president. “Our professionally trained staff serves architects, builders and homeowners by offering the largest selection of quality stair parts and uses cutting-edge installation techniques to ensure each stair case passes my rigorous standards as well as building code compliances.”

This philosophy has certainly taken Trinity Stairs in the right direction! Founded in 1993, this stair manufacturing company has seen steady, consistent growth in the past five years and attributes its continued success to the superior quality of their product and their excellent customer service. The combination of quality products and outstanding customer service has resulted in the opening of a Trinity Stairs location in Austin in 2002.

“We are fortunate in that we are the preferred stair provider for many area builders,” added Bush. “We have worked long and hard to establish and maintain a sound reputation for quality and responsiveness-it didn’t come easy. But, there are many homes here in Frisco and the surrounding areas in which we have installed stairs—from the very elaborate designs to the more traditional staircases. If it involves stairs, we do it.”

Whether dealing directly with a consumer or with their numerous commercial accounts, Trinity Stairs offers eight lines of custom-designed stairs, providing an extraordinary level of expertise for customers who require a unique staircase designed for their home. In addition to creating custom designs, Trinity Stairs offers five lines of production stairs and six lines of metal-designed ironwork stairs.

Ornamental ironwork has contributed significantly to the company’s growth. “As more and more custom homes are being built throughout the Metroplex, we’re seeing an increase in customer requests for intricately designed ornamental wine gates and iron balconies,” stated Bush.

In addition, Trinity Stairs manufactures and offers Stair Guard—a temporary set of guard rails (metal barriers for fall protection) to area homebuilders.

Not every stair is designed and built by professional stair builders and regulations have been established to set the acceptable parameters that control safe stairway design by building codes. To support that effort, Trinity Stairs supports the Stair Manufacturers Association (SMA), a non-profit trade organization, as a founding member. The SMA represents the stair industry and is actively involved in the development of building codes. The SMA also works with the stair industry to monitor installation designs so that safety and aesthetics can co-exist in a productive manner.

Congratulations to Trinity Stairs, the Best of Business 2004 winner in Professional Services.



photo courtesy of Trinity Stairs



Honorable Mention

Parry Financial Advisors

Headed by Jim Parry, Parry Financial Advisors has offered personal and small business financial planning consultation to North Texas clients for more than 15 years. The firm attributes its growth to its “interdisciplinary planning process,” which balances all the factors to achieve optimal current and long-term objectives.

LD Lowe Sr.

Financial Advisory

LD Lowe Sr. Financial Advisory has been providing financial advice to individuals and small businesses in and around Frisco for more than 11 years.

The company has realized significant growth over the last couple of years and attributes its steady success to an unwavering commitment to the highest possible professional standards and code of ethics.